



CARIBBEAN SHIPPING ASSOCIATION

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PORT AGENCY WORKSHOP

Do you want to keep abreast of the changing dynamics of the port agency sector?

Do you want to be better equipped to respond to the needs of your valued clients in your service delivery?

The Caribbean Shipping Association Port Agency training course is designed to reposition the traditional ship agent and Non-Vessel Operating Common Carriers within the new global logistics chain and to provide participants with the necessary agency management tools that are critical for success.

Who should attend?

This course is open to ship agents from all spectrum of the value chain:

liner agents, NVOCC agents, Customs Brokers, Truckers, Logistics Providers, Exporters, Importers, Distributors, Port Management, Customs and Immigration Officers.

Why should you attend?

The objective of this two-day course is to arm ship agents with the relevant skills associated with this rapidly changing and complex profession and the opportunity to:

- Participate in interactive workshop sessions
- Access information and resources
- Meet and network with colleagues and peers
- Learn the dynamics of the industry and meet the needs of your clients

Participants will receive an official CSA approved certificate, which includes accreditation points for selected programs offered by the Caribbean Maritime Institute (CMI) in Jamaica.

Course Outline

Course content will cover the following critical areas and more:

- History and development of the global shipping industry
- The ship agent, e-Commerce and the development of Information technology
- The fundamental forces driving the global shipping industry – Scale and technology
- How agents can meet the challenges of the changing shipping environment
- Commercial relationships and issues relating to ports
- Major legislative changes facing the global shipping industry
- The legal relationship and exposure to liability

To receive further information or to register for this course, please contact the Caribbean Shipping Association at csa@cwjamaica.com or (876) 923-3491.